

# #CompetitionReady?

## Certificate Course in Competition Law, 2016

FEBRUARY - APRIL 2016

- Duration: 3 months
- Total Modules: 3
- In-person classes at Central Locations in New Delhi and Mumbai; attend online classes from anywhere
- Offers cutting edge knowledge & skills in competition law compliance

## Advanced Professional Course in Competition Law and Market Regulation, 2016

FEBRUARY - JULY 2016

- Duration: 6 months
- Modules: 3+1+2=6 modules
- In-person classes at Central Locations in New Delhi and Mumbai; attend online classes from anywhere
- Gain in-depth knowledge in specialised areas: Economics, Public Sector, Regulated Sectors, IPRs and Key Foreign Jurisdictions

*"Best of competition law learning through rigorous course design and convenient delivery."*

### WHO SHOULD ATTEND

Both courses are designed for stakeholders interested in acquiring professional knowledge and practical skills in the area of competition law & market regulation:

**Government:** Officials working in Government Departments, Regulatory Authorities & Public Sector Undertakings.

**Industry:** Public and Private Enterprises.

**Professionals:** Lawyers, In-house Counsels, Economists, CA, CS, CWA, CFA.

**Students:** Law, Business, Economics, CA, CS, CWA, CFA

### KEY FEATURES

- 1 Understand the principles of competition law & economics from top experts.
- 2 Figure out the implications for your business/functional area
- 3 Formulate business strategies in compliance with competition law
- 4 Explore the policy implications and interface between competition law & other laws
- 5 Access to recorded sessions & presentations by resource persons
- 6 High quality study material, tailor-made for working professionals
- 7 Case-based learning for understanding practical implications
- 8 Be part of a vibrant peer-group & discover new career avenues
- 9 International Immersion Programme (Optional).



Graduation ceremony of 2nd Batch, July 2015

### KEY DATES

**Registration Opens:**

**30th September, 2015**

**Registration Closes:**

**1st February, 2016**

**Classes Commence:**

**11th February, 2016**

**CLASSES ON SATURDAYS**



**Indian Institute of Corporate Affairs**

*Partners in Knowledge. Governance. Transformation.*  
Ministry of Corporate Affairs, Government of India

**School of Competition Law & Market Regulation**

IICA, Sector 5, IMT Manesar, Gurgaon - 122052

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"Competition law knowledge & skills are essential tools to conduct business in today's hyper competitive world."

Dhanendra Kumar,  
Former Chairman, Competition  
Commission of India,  
Currently Hon'y Principal Advisor, IICA.



## ORGANISATIONS WHICH NOMINATED THEIR CANDIDATES IN 2014 & 2015

	Ministry of Corporate Affairs, Government of India
	Ministry of Transport and Highways, Government of India
	Ministry of Communications & IT
	TDSAT (Telecom Disputes Settlement and Appellate Tribunal)
	Ministry of Finance Indian Revenue Service
	Niti Aayog
	Central Electricity Regulatory Commission
	SFIO (Serious Fraud Investigation Office)
	Bharat Petroleum Corporation Ltd.
	Abbott Healthcare Pvt. Ltd.
	Essar Power Ltd.
	Lafarge India Pvt. Ltd.
	NTPC Limited
	Glenmark Pharmaceuticals Ltd.
	Mahindra & Mahindra Ltd.
	Power Grid Corporation of India
	HPCL (Hindustan Petroleum Corporation Ltd.)
	International Centre for Automotive Technology
	Neyveli Lignite Corporation Ltd.
	ECGC Limited
	IOCL (Indian Oil Corporation)
	MRF Tyres Limited
	Axis Bank Limited
+ Independent Professionals	

How does Competition Act, 2002, along with the existing sector regulations, affect business decisions of your organisation?

What precautions should you take while dealing with your suppliers, distributors, competitors and other market agents? Also, what are the lawful ways to gather market intelligence?

In the event of JVs, consolidation/merger & acquisitions, what are the mandatory requirements under Competition Act, 2002? Similarly, what are the precautions to be taken in terms of information exchange between parties, usage of clean teams etc?

Does your organisation has a framework and capacity to take competition law compliant business decisions and acquire competitive advantage?

### ABOUT THE COURSE

In a short span of about six years, enforcement of the Competition Act, 2002 has necessitated competition law to be taken seriously. Increasingly, greater number of organisations and individuals – both in Government and Private spheres – now need to acquire knowledge on competition law. These courses – Certificate Course and Advanced Professional Course – are uniquely designed and developed by IICA as a shorter, flexible and focused option to meet specific professional needs of policy makers, regulators, business executives, lawyers, economists, CS, CAs and other professionals.

These Courses have now emerged as the gold standard in the area of competition law & market regulation on the merits of: rigorous course content and focus on specialised professional needs and easy of delivery. The hybrid mode of delivery – involving brief in-person sessions and regular online sessions on weekends – allows the participants to attend the course along with their professional pursuits. The modules – written and reviewed by top experts – offer clear and actionable knowledge. Similarly, interactions on live and past cases and practical situations with leading competition law experts from law firms and Government help the participants seek clarity on complex business and policy issues.

The 3-month Certificate Course in Competition Law (Certificate Course) entails study of Modules 1 to 3 (during February – May 2016). The Certificate Course has been designed for professionals, who wish to fully grasp the impact of competition law on business strategy, and development competence on competition law compliance.



The 6-month Advanced Professional Course in Competition Law and Market Regulation (APC), an add-on course to Certificate Course, aims to offer deeper view of advanced issues including economics for competition law, JVs, structuring complex agreements, multi-jurisdictional M&A filings, IPRs, public sector, regulated sectors, foreign jurisdictions, etc. The APC has been designed for professionals, who wish to develop specialization in competition law and market regulation or looking to re-skill or move into specialized areas. In addition to first three modules (Module 1 to 3), the advanced Modules 4 to 8, shall be offered to APC participants (during Feb – July 2016). While Module 4 is compulsory, participants of APC can choose any two specialized modules among Modules 5, 6, 7 and 8.



Candidates can choose to enroll for either a Certificate of Participation or Certificate of Successful Completion in a chosen Course. A participant is eligible to earn Certificate of Successful Completion only after passing the written examination. An International Immersion Visit shall also be conducted to provide international best practices.

### Competition Act, 2002

- Prohibits Anti-Competitive Agreements (Sec.3)
- Prohibits Abuse of Dominant Position (Sec.4)
- Regulates Acquisitions, Mergers and Combinations (Sec.5 & 6)



Have access to live as well as recorded online lectures

Study material prepared by industry experts





"IICA Offers 360 degree perspective of law - economics - business strategy."

Bhaskar Chatterjee  
Director General & CEO, IICA



Top L : In person session on assessment of damages in progress  
Top M : Graduation Ceremony July 2015  
Top R : CCI Chairman Mr. Ashok Chawla delivered inaugural address on: "Competition Law - Road Ahead for Next

Bottom L : Interactive discussion on case studies.  
Bottom M : Course offers chance to interact with top experts.  
Bottom R : The sessions allow ample opportunity to raise questions.

MODULES	UNITS	CCCL	APC
<b>MODULE 1</b> New Paradigm of Regulation and Competition	Unit 1: Macro Context of Market Regulation Unit 2: Evolution of Independent Regulators in India Unit 3: Evolution of Competition Law & Policy in India	Compulsory	Compulsory
<b>MODULE 2</b> Legal & Economics Foundations	Unit 1: Fundamentals of Law Unit 2: Corporate Laws in India Unit 3: Fundamentals of Economics	Compulsory	Compulsory
<b>MODULE 3</b> Competition Law in India (Completion of CCCL)	Unit 1: Substantive Competition Law Unit 2: Investigation and Procedural Techniques Unit 3: Voluntary Self Compliance and Leniency Provisions	Compulsory	Compulsory
<b>MODULE 4</b> Anti-competitive Agreements, Abuse of Dominance and Regulation of Combinations in Select Jurisdictions	Unit 1: Regulation of Anticompetitive Agreements in Select Jurisdictions Unit 2: Regulation of Abuse of Dominance in Select Jurisdictions Unit 3: Regulation of Combinations in Select Jurisdictions	—	Compulsory
<b>MODULE 5</b> Anticompetitive Agreements, Abuse of Dominance and Regulation of Combinations in Regulated Sectors	Unit 1: Anticompetitive Agreements in Regulated Sectors Unit 2: Abuse of Dominance in Regulated Sectors Unit 3: Regulation of Combinations in Regulated Sectors	—	Optional (Choose any two from Modules 5, 6, 7 and 8)
<b>MODULE 6</b> Economics for Anti-competitive Agreements, Abuse of Dominance and Regulation of Combinations	Unit 1: Economics for Understanding Anticompetitive Agreements Unit 2: Economics for Understanding Abuse of Dominance Unit 3: Economics for Understanding Regulation of Combinations	—	
<b>MODULE 7</b> Intellectual Property Laws and Competition Law	Unit 1: Anticompetitive Agreements: IPRs and Competition Law Unit 2: Abuse of Dominance through IPRs (including IP issues in M&A) Unit 3: International Best Practices addressing IP: Competition Law Conflicts	—	
<b>MODULE 8</b> Public Sector and Competition Law	Unit 1: Anticompetitive Agreements and PSEs Unit 2: Abuse of Dominance and PSEs Unit 3: Regulation of Combinations and PSEs	—	

**Alumni Speak: Included from CCCL '15:**

"Well organised and well delivered."

Mr. D.K. Mishra  
[Commissioner of Income Tax (Judicial)], Income Tax Department

Income Tax Department  
"We got to know about Competition Law and how the market got affected through anti-competitive practice, abuse of dominance and through combinations." Smt. Deepmala Indora, Asst. Director, SFIO (Serious Fraud Investigation Office)

"Well structured program and very knowledgeable faculty!"

Mr. Mani Kumar (Sr. Officer)  
Powergrid Corporation of India Ltd.

## SCHEDULE

Sr. No.	Activity	Certificate Course (CCCL)	Advance Professional Course (APC)
1	Registration Opens	30th September 2015	
2	Registration Closes	1st February 2016	
3	Online Classes	Every Saturday from 20th February, 2016 to 7th May, 2016	Every Saturday from 20th February, 2016 to 16th July, 2016
4	1st round of in-person classes(for both)	11th, 12th February 2016 at New Delhi; 18th & 19th February 2016 at Mumbai	
5	2nd round of in-person classes(for both)	11th, 12th and 13th May 2016 at New Delhi; 18th, 19th, 20th May 2016 at Mumbai	
6	3rd round of in-person classes(APC only)	Not Applicable	20th, 21st and 22nd July 2016 at New Delhi; 27th, 28th, 29th July 2016 at Mumbai
7	Examination	11th May, 2016 at New Delhi; 18th May, 2016 at Mumbai (for M1-3)	11th May, 2016 at New Delhi; 18th May, 2016 at Mumbai (for M1-3)
		Not Applicable	20th July, 2016 at New Delhi; 27th July, 2016 at Mumbai (for M4-8)
8	International Immersion Programme optional (IIP)	First Week of July	

(Final Schedule of classes, Examination, IIP shall be notified in due course)

"Excellent groupwork and study material."

Mr. Sanatan Panigrahy,  
GM Legal, Abbott Healthcare Pvt. Ltd.

**Alumni benefits:**

- Be part of rich IICA Alumni Network
- Get updates on Competition law



## ADMISSION DETAILS

**Registration:** Interested individuals and sponsors can register through filling in the registration details in the form and pay the fee through Cheque/Demand Draft/online payment. Detailed information about the course and registration form are available at <http://www.iica.in>

**Online Registration:** Interested candidates can enroll at [https://docs.google.com/forms/d/1VyzTgRL\\_iuSsGx32zVUmO2fnitAJIs1DPjTNYtkXl/viewform?c=0&w=1](https://docs.google.com/forms/d/1VyzTgRL_iuSsGx32zVUmO2fnitAJIs1DPjTNYtkXl/viewform?c=0&w=1) and pay the fee online.

Course Name	Fee
Advanced Professional Course (APC)	Fee for Professionals (Direct entry in APC): Rs. 67,555/- [Rs. 55,000 (Course fee) + Rs. 4,000 (exam fee) + Service tax of 14.5%]
	For Professionals who have already passed CCCL: Rs. 36,640/- [Rs. 30,000 (Course Fee) + Rs. 2,000 (Exam Fee) + Service Tax of Rs. 14.5 %]
	Fee for Students (Direct entry in APC): Rs. 36,068/- [Rs. 27,500 (Course fee) + Rs. 4,000 (exam fee) + Service tax of 14.5%]
	For students who have already passed CCCL: Rs. 19,465/- [Rs. 15,000 (Course Fee) + Rs. 2,000 (Exam Fee) + Service Tax of Rs. 14.5 %]
Certificate Course (CCCL)	Fee for Professionals: Rs. 36,640/- [Rs. 30,000 (Course fee) + Rs. 2,000 (exam fee) + Service tax of 14.5%]
	Fee for Students (50% of Course Fee): Rs. 19,465/- [Rs. 15,000 (Course fee) + Rs. 2,000 (exam fee) + Service tax of 14.5%]

An additional all inclusive participation fee of Rs. 75,000/- shall be payable towards International Immersion Programme (likely to be Singapore). This will include travel, local transport, lodging, boarding, visa fee, official visits to authorities/professional bodies, and also sightseeing. Changes in exchange rates and flight charges may have bearing on the estimated expenditure & shall be chargeable, if required.

**Early-bird Discount:** It is proposed that participants, who apply by 15th January, 2016 may be offered an early bird discount of 10% per candidate, of the course fee. Illustration:-

Course fee CCCL	Rs. 30,000/-
Early bird discount 10%	Rs. 3,000/-
Exam fee	Rs. 2,000/-
Taxes (14.5%)	Rs. 4,205/-
Total (with early bird discount)	Rs. 33,205/-

Course fee APC	Rs. 55,000/-
Early bird discount 10%	Rs. 5,500/-
Exam fee	Rs. 4,000/-
Taxes (14.5%)	Rs. 7,758/-
Total (with early bird discount)	Rs. 61,258/-

**Group Discount:** Participants applying in groups of 4 or more may be offered a group discount of 10% per group, of the course fee. This discount extends till the last date of application. Illustration:-

### Group Discount

Course fee CCCL (for group of 4 participants)	Rs. 1,20,000/-
Group discount 10%	Rs. 12,000/-
Exam fee	Rs. 8,000/-
Taxes (14.5%)	Rs. 16,820/-
Total (with group discount)	Rs. 1,32,820/-

Course fee APC (for group of 4 participants)	Rs. 2,20,000/-
Group discount 10%	Rs. 22,000/-
Exam fee	Rs. 16,000/-
Taxes (14.5%)	Rs. 31,030/-
Total (with group discount)	Rs. 2,45,030/-

## PAYMENT DETAILS

**Payment of fee:** The admission is conditional upon payment of fee and the amount once received is non-refundable. The payment of fee can be made through:- Cheque or Demand Draft, Online payment at [www.iica.in](http://www.iica.in)

**CHEQUE/DEMAND DRAFT:** The course fee can be paid by sending a cheque/demand draft in favour of "Indian Institute of Corporate Affairs".

The filled in registration form must be enclosed with the demand draft/payment details and the same are to be sent to:

**Dr. Ravikant Bhardwaj (Course Coordinator)**  
School of Competition Law & Market Regulation  
Indian Institute of Corporate Affairs (IICA)  
Sector 5, IMT Manesar, Gurgaon-122052 Haryana  
Tel: 0124 2640035/2640023, Fax 0124 2290167  
Email: [apc2016.iica@gmail.com](mailto:apc2016.iica@gmail.com)

## KEY FACULTY MEMBERS

### IICA FACULTY

**Shri. Dhanendra Kumar**  
Former Chairman, Competition Commission of India (CCI)  
Honorary Principal Advisor, IICA

**Dr. Asish K Bhattacharyya,**  
Professor & Head of School, School of Corporate Governance & Public Policy, IICA

**Dr. Niraj Gupta**  
Associate Professor of Corporate Governance, IICA

**Dr. Vijay Kumar Singh**  
Associate Professor of Corporate Law, IICA

**Dr. Garima Dadhich**  
Assistant Professor of Corporate Governance, IICA

**Dr. Navneet Sharma**  
(Course Director)  
Head, School of Competition Law and Market Regulation, IICA

**Dr. Ravikant Bhardwaj**  
Assistant Professor of Competition Law, School of Competition Law & Market Regulation, IICA

**Dr. Pyla Narayana Rao**  
Assistant Professor of Corporate Law, IICA

**Ms. Riti Tyagi**  
Consultant, School of Competition Law and Market Regulation, IICA

### VISITING FACULTY

**Mr. Rahul Sarin,**  
Former Member, COMPAT

**Justice S.N. Dhirga,**  
Former Member, CCI

**Dr. Geeta Gouri,**  
Former Member, CCI

**Mr. R. Prasad,**  
Former Member, CCI

**Mr. P. N. Prashar,**  
Former Member, CCI

**Mr. Rajsekhar Reddy,**  
Former Director General, CCI

**Dr. Payal Malik,**  
Former Advisor, CCI

**Mr. Madhukar Bhagat,**  
Addl. Director General, CCI

**Mr. Sandeep Verma,**  
Secretary (Home), Govt. of Raj.

**Mr. Amitabh Kumar,**  
Partner, J Sagar Associates

**Mr. Manas Chaudhary,**  
Partner, Khaitan & Co.

**Mr. G. R. Bhatia,**  
Partner, Luthra & Luthra Law Offices

**Mr. Samir Gandhi,**  
Partner, AZB Partners

**Mr. M. M. Sharma,**  
Head, Vaish Law Associates

**Mr. K. K. Sharma,**  
Partner, K K Sharma Law Offices

**Mr. Karan Singh Chandhiok,**  
Head, Chandhiok & Chandhiok Associates

**Dr. T. S. Somasekar,**  
Assoc. Prof., NLSIU, Bengaluru

**Mr. Suhail Nathani,**  
Partner, Economic Law Practice

**Ms. Nisha Kaur Uberoi,**  
Partner, Cyril Amarchand Mangaldas

**Mr. Devdas Baliga,**  
In-house counsel, Coca-Cola, India

**Mr. Deepak Maheshwari,**  
Head of Government Affairs, Symantec

**Mr. Rahul Goel,**  
Partner, Cyril Amarchand Mangaldas

**Dr. Geeta Singh,**  
Partner, Genesis Analytics

**Dr. Ram Tamara,**  
Director, Nathan Economic

**Mr. John Handoll,**  
Senior Advisor, Shardul Amarchand Mangaldas

**Mr. Arshad (Paku) Khan,**  
Executive Director, Khaitan & Co.

**Mr. John Ramirez,**  
Managing Director, EconOne

**Mr. Fadi Metanios,**  
Senior Consultant, AZB Partners

**Mr. Avinash Dadhich,**  
Manager (Competition Law) Deloitte

**Mr. Pranav Mehra,**  
Managing Editor, Indian Competition Review

**Mr. Pravin S. Agarwal,**  
Former Expert, CCI